

COUNTY COUNCIL OF CECIL COUNTY, MARYLAND
LEGISLATIVE SESSION DAY 2021-16

RESOLUTION NO. 50-2021

Title of Resolution: Approval – IT Protection Services – Multiple Year Contract

Synopsis: A Resolution to approve a five (5) year agreement between the County and AccessIT Group, Inc. to purchase Checkpoint Direct Infinity Protection Services in the amount of \$1,250,000 that will advance the County's security architecture and threat protection.

Introduced by: Council President on behalf of the County Executive

Introduced and ordered posted on: August 17, 2021

Scheduled for consideration on: September 7, 2021

By: James Massey
Council Manager

Notice and title of Resolution having been posted by August 17, 2021 at the County Administration Building, 200 Chesapeake Blvd., Elkton and consideration by the Council having been scheduled on September 7, 2021.

By: James Massey
Council Manager

Explanation: CAPITALS INDICATE MATTER ADDED TO EXISTING ORDINANCE.
{Brackets} indicate matter deleted from existing Ordinance.
Underlining indicates language added by amendment.
~~Strike through~~ indicates language stricken out by amendment.

1 **WHEREAS**, in accordance with Section 505 of the Cecil County Charter, on April 1, 2021, the County
2 Executive submitted a proposed budget to the County Council for Fiscal Year 2022; and

3 **WHEREAS**, in accordance with Section 506 of the Cecil County Charter, the County Council held
4 public hearings on the proposed budget submitted by the County Executive for Fiscal Year 2022; and

5 **WHEREAS**, in accordance with Section 507(b) of the Cecil County Charter, on June 1, 2021, the
6 County Council adopted the budget for Fiscal Year 2022; and

7 **WHEREAS**, as the world becomes more connected and IT networks continue to evolve, securing the
8 County’s IT environment has grown increasingly complex as cyberattacks are more common and more
9 sophisticated; and

10 **WHEREAS**, AccessIT Group Inc. has agreed to a five-year Checkpoint Direct Infinity Protection
11 Services agreement in the amount of \$1,250,000 over five years, commencing in FY2022 that will protect
12 the County’s information technology network; and

13 **WHEREAS**, the proposed agreement is in excess of \$20,000.00 aggregate, and is for multiple fiscal
14 years, for which County Council approval is required in accordance with Section 515(d) of the Cecil County
15 Charter; and;

16 **WHEREAS**, the County Executive now seeks County Council approval of the five (5) year agreement
17 with AccessIT Group, Inc.

18 **NOW THEREFORE, BE IT HEREBY RESOLVED BY THE COUNTY COUNCIL OF CECIL COUNTY,**
19 **MARYLAND**, that the five (5) year agreement with AccessIT Group Inc. for Checkpoint Direct Infinity
20 Protection Services in the amount of \$1,250,000 is approved.

21 **AND BE IT FURTHER RESOLVED** that this Resolution shall take effect on the date of its passage by
22 the County Council of Cecil County, Maryland.

INTRODUCED: August 17, 2021

ADOPTED: September 7, 2021



President of the Council

ATTEST:



Council Manager



CECIL COUNTY, MARYLAND DEPARTMENT OF FINANCE

FISCAL IMPACT NOTE

SUMMARY OF LEGISLATION

SPONSOR: Council President at the request of the County Executive

RESOLUTION NO. 50-2021 – Approval – IT Protection Services – Multiple Year Contract

SYNOPSIS: A Resolution to approve a five (5) year agreement between the County and AccessIT Group, Inc. to purchase Checkpoint Direct Infinity Protection Services in the amount of \$1,250,000 that will advance the County's security architecture within our information technology system and provide the most advanced threat protection available on the market today.

FISCAL IMPACT SUMMARY: There is no additional fiscal impact in FY2022 as the Resolution supports the FY2022 approved budget for the cost of the first year of the agreement.

FISCAL ANALYSIS:

Cecil County has used CheckPoint for firewalls for nearly 20 years. Recently, County IT has investigated CheckPoint's Infinity product, which includes multiple security products in one integrated package.

Currently, between CheckPoint firewall licensing renewals, Cylance anti-virus, Sonicwall VPN licensing, and the proposed SOC solution quote, the FY2022 budget supports \$240,000 that instead will be used to support the first year of the Checkpoint agreement. In addition, capital investment in end-of-life firewalls worth approximately \$90,000 in the FY2022 budget will be saved by accepting this contract.

With the new Infinity Total Protection Agreement, the County will receive multiple services, in an integrated platform with a \$400,000 hardware allowance over the 5 years to add and replace end-of-life firewalls. The County also will receive a training budget of \$60,000 over 5 years, and professional services to help with project work above and beyond normal technical support. This contract will give the County additional cybersecurity capabilities that will facilitate a complete move to modern zero-trust architecture. Additionally, the County will receive capabilities to secure mobile devices and secure industrial control systems to achieve a level of cybersecurity never possible before with existing technologies.

The County will continue experience savings over the next five years by bundling the cybersecurity services into one agreement.