

COUNTY COUNCIL OF CECIL COUNTY, MARYLAND
LEGISLATIVE SESSION DAY 2021-13

RESOLUTION NO. 40-2021

Title of Resolution: Approval - Public Safety Radio System Maintenance – Multiple Year Contract

Synopsis: A Resolution to approve a ten (10) year agreement between the County and Motorola Solutions, Inc. to purchase Maintenance Support and Lifecycle Management services in the amount of \$4,531,955.43 to support the County's public safety radio system.

Introduced by: Council President on behalf of the County Executive

Introduced and ordered posted on: July 6, 2021

Scheduled for consideration on: July 20, 2021

By: James Massey
Council Manager

Notice and title of Resolution having been posted by July 6, 2021 at the County Administration Building, 200 Chesapeake Blvd., Elkton and consideration by the Council having been scheduled on July 20, 2021.

By: James Massey
Council Manager

Explanation: CAPITAL LETTERS INDICATE LANGUAGE ADDED TO EXISTING DOCUMENT
~~Strike through~~ indicates language deleted from existing document
Underlining indicates language added to document by amendment.
~~Double Strike through~~ indicates language stricken from document by amendment.

Approval – Public Safety Radio System Maintenance – Multiple Year Contract

1 **WHEREAS**, in accordance with Section 505 of the Cecil County Charter, on April 1, 2021, the County
2 Executive submitted a proposed budget to the County Council for Fiscal Year 2022; and

3 **WHEREAS**, in accordance with Section 506 of the Cecil County Charter, the County Council held
4 public hearings on the proposed budget submitted by the County Executive for Fiscal Year 2022; and

5 **WHEREAS**, in accordance with Section 507(b) of the Cecil County Charter, on June 1, 2021, the
6 County Council adopted the budget for Fiscal Year 2022; and

7 **WHEREAS**, Cecil County invested \$9.4 million dollars over three years to upgrade the County’s
8 public safety radio system; serving the County’s 911 system, Sheriff’s Office and the volunteer fire service.
9 The Department of Emergency Services’ FY2022 budget includes expenditure authority to support the first
10 year of the Motorola Services, Inc. warranty agreement; and

11 **WHEREAS**, the warranty included with the purchase of the radio system from Motorola Solutions,
12 Inc. ends in FY2022; and

13 **WHEREAS**, Motorola Solutions, Inc. has agreed to a ten-year maintenance and lifecycle management
14 services agreement in the amount of \$4,531,955.43 over ten years, commencing in FY2022 that will protect
15 the County’s investment; and

16 **WHEREAS**, the proposed agreement with Motorola Solutions, Inc. recognizes a multiyear discount
17 of \$519,912.87 in savings to Cecil County over the ten-year life of the agreement; and

18 **WHEREAS**, the proposed agreement is in excess of \$20,000.00 aggregate, and is for multiple fiscal
19 years, for which County Council approval is required in accordance with Section 515(d) of the Cecil County
20 Charter; and

21 **WHEREAS**, the County Executive now seeks approval by the County Council for the ten (10) year
22 agreement with Motorola Solutions, Inc.

23 **NOW THEREFORE, BE IT HEREBY RESOLVED BY THE COUNTY COUNCIL OF CECIL COUNTY,**
24 **MARYLAND**, that the County Executive is authorized to enter a ten (10) year agreement with Motorola
25 Solutions Inc. for a total cost of \$4,531,955.43.

26 **AND BE IT FURTHER RESOLVED BY THE COUNTY COUNCIL OF CECIL COUNTY, MARYLAND**, that all
27 provisions of this Resolution shall take effect on the date of its passage.

INTRODUCED: July 6, 2021

ADOPTED: July 20, 2021

Approval – Public Safety Radio System Maintenance – Multiple Year Contract



President of the Council

ATTEST:



Council Manager



CECIL COUNTY, MARYLAND

DEPARTMENT OF FINANCE

FISCAL IMPACT NOTE

SUMMARY OF LEGISLATION

SPONSOR: Council President at the request of the County Executive

RESOLUTION NO. 40-2021 – Approval – Public Safety Radio System Maintenance – Multiple Year Contract

SYNOPSIS: A Resolution to approve a ten (10) year agreement between the County and Motorola Solutions, Inc. to purchase Maintenance Support and Lifecycle Management services in the amount of \$4,531,955.43 to support the County's public safety radio system.

FISCAL IMPACT SUMMARY: There is no additional fiscal impact in FY2022 as the Resolution supports the FY2022 approved budget for the cost of the first year of the agreement.

FISCAL ANALYSIS:

The Department of Emergency Services invested over five years in researching, studying alternatives, and interviewing vendors to ultimately decide to migrate from a Harris EDACS VHF trunked radio system to a 700/800 MHz P-25 migrated radio system integrated into the MD First Network. This new system, including the upgrades to the 911 center, the backup 911 center, tower upgrades, and new radios for police, fire and EMS cost the County over \$9,000,000 to build and implement.

The warranty included in the purchase price ends in FY2022. The County needs to protect the radio system infrastructure in order to maintain the inter-operability between all members of the Cecil County public safety community and the surrounding jurisdictions. Motorola has put together a 10-year warranty agreement that provides a multiyear discount of \$519,912.87, if the County agrees to the 10-year term. The County Executive is not permitted to enter agreements that cross fiscal years, and are in excess of \$20,000, without the approval of the County Council.

The Department of Emergency Services is working with the Emergency Numbers System Board to provide grants to the County over the next ten years to help the County fund the cost of the warranty and maintenance of the radio system.