



CECIL COUNTY, MARYLAND

DEPARTMENT OF FINANCE

FISCAL IMPACT NOTE

SUMMARY OF LEGISLATION

SPONSOR: Council President at the request of the County Executive

RESOLUTION NO. 40-2021 – Approval – Public Safety Radio System Maintenance – Multiple Year Contract

SYNOPSIS: A Resolution to approve a ten (10) year agreement between the County and Motorola Solutions, Inc. to purchase Maintenance Support and Lifecycle Management services in the amount of \$4,531,955.43 to support the County's public safety radio system.

FISCAL IMPACT SUMMARY: There is no additional fiscal impact in FY2022 as the Resolution supports the FY2022 approved budget for the cost of the first year of the agreement.

FISCAL ANALYSIS:

The Department of Emergency Services invested over five years in researching, studying alternatives, and interviewing vendors to ultimately decide to migrate from a Harris EDACS VHF trunked radio system to a 700/800 MHz P-25 migrated radio system integrated into the MD First Network. This new system, including the upgrades to the 911 center, the backup 911 center, tower upgrades, and new radios for police, fire and EMS cost the County over \$9,000,000 to build and implement.

The warranty included in the purchase price ends in FY2022. The County needs to protect the radio system infrastructure in order to maintain the inter-operability between all members of the Cecil County public safety community and the surrounding jurisdictions. Motorola has put together a 10-year warranty agreement that provides a multiyear discount of \$519,912.87, if the County agrees to the 10-year term. The County Executive is not permitted to enter agreements that cross fiscal years, and are in excess of \$20,000, without the approval of the County Council.

The Department of Emergency Services is working with the Emergency Numbers System Board to provide grants to the County over the next ten years to help the County fund the cost of the warranty and maintenance of the radio system.