# ECONOMIC DEVELOPMENT COMMISSION MEETING MINUTES April 4, 2018

#### **PRESENT**

Dr. Mary Bolt (Cecil College), Linda Burris (Delmarva Power), JoAnn Dawson (Fairwinds), Danny DeMarinis (URP), D'Ette Devine (CCPS), Sandra Edwards (Economic Development Manager), Bruce England (SWN), Woody Jackson (Citizen), Michael Lara (Orbital ATK), Sandy Maruchi-Turner (Tourism), Morgan Miller (CCPL), Chris Moyer (Director of Economic Development), Robert Palsgrove (WSFS), Michael Ratchford (W.L. Gore & Associates), Rupert Rossetti (Citizen), Dan Schneckenburger (County Council), Mike Travers (Cecil Dancenter)

#### **ABSENT**

Walter Buck (Citizen), Paula Gilley (Citizen), Scott Holland (i-Lighting), Grove Miller (Citizen), Dr. Carl Roberts (Chamber Government Relations), Dr. Rich Szumel (Union Hospital)

#### **GUESTS**

Jennifer Bird (CCST), David Dollenger (CCST), Jeffrey Fields, (Town of Charlestown), Bonnie Grady (Cecil County Chamber), Jen Lyall (Cecil County PIO), Kathy Kunda (Elkton Alliance), Alan McCarthy (Cecil County Executive), Bob Meffley (Cecil County Council), Stephanie Palko (Cecil Guardian), Nicole Parr (CCST), Alan Sexton (SWN), Katy Tabeling (Cecil Whig)

#### Call to Order & Welcome

- The meeting was called to order at 8:06 a.m.
- Introductions were made by all in attendance.
- Minutes from January 3, 2018 meeting were approved.

#### Chairman's Report – Mike Ratchford

- Missed both February and March EDC meetings due to weather
- County Ethics Committee mailed out ethics forms. Please fill out and return by end of month. Can be filled out online.
- Had opportunity to be on the Amazon tour couple of weeks ago. Amazing facility.
- Would like to thank Dr. Devine for making the School of Technology facility available for our meeting today.

#### Director's Report – Chris Moyer

- Sandra Edwards on board as our new Economic Development Manager. Wonderful addition to team and County.
- Agribusiness Coordinator update. Received strong applicants and will begin interviews over next two weeks.
- Still deciding job description for Economic Development Coordinator.
- Two weeks ago, there was a VIP event at Amazon.
  - Fascinating operation; hydrogen powered; computer controlled forklifts; 200 racks of shoes; incredible facility; wonderful addition to community.

- Want to approach Amazon about having an EDC meeting there this Fall.
- Cecil Leadership Institute did a tour there last week.
- Budget process about 90% complete. No surprises for Economic Development request for very modest increase.
- Branding efforts, creative, logos hope to have something to share possibly in May
- DEFTECH center ribbon cutting in February; located in Havre de Grace
  - Working on regional team to get center up and running

#### Dr. D'Ette Devine, Superintendent, Cecil County Public Schools

- Dr. Devine introduced her staff, Principal David Dollenger and Nicole Parr, Instructional Coordinator for Career & Technology, and gave brief overview of the Cecil County School of Technology (CCST).
- EDC wrote letter of support for Cecil County Public Schools (CCPS) to acquire property and building for CCST.
- "Old school facility" could accommodate 200 students now can run over 700 students at new school and offer incredible opportunities for students
- Property sits on campus of 90 acres
- Building over 140,000 sq. ft.; has 10,000 sq. ft. outbuilding in back
- When County grows, CCST will become the sixth comprehensive high school.
  - Can add auditorium, gymnasium, larger lunchroom, classroom wing, etc.
  - Will become Career and Technology High School
  - Purchased, renovated and equipped building for less than \$20M

#### Principal David Dollenger then presented an Overview of Course Offerings at CCST

- This is the 3<sup>rd</sup> year of being in the new School of Technology
- With new facility they have increased enrollment in certain classes, added five programs never
  offered before, and are now looking at a sixth tentative program, Teacher Academy
- Larger Counties can justify a designated technical high school; smaller Counties have "Tech Schools"
- Students attend CCST ½ year in Junior Year and ½ year in Senior Year every other day;
   opportunity to attend afforded to all five high schools in County
- Career and Technical Programs offer certifications or college credits
- Courses offered in areas of:

Transition, Medical Sciences, Human Services, Information & Communication, Consumer Sciences, Environmental, Construction, and Maintenance & Fabrication

- Job Fair on April 19<sup>th</sup>
- Following presentation, Principal Dollenger and his Staff toured EDC Members through the School of Technology

For more information on CCST, please contact the school at 410-392-8879

#### Subcommittee Reports:

There were no reports due to time constraints today.

#### County Executive – Dr. Alan McCarthy

Terrible fire in Owens Landing in Perryville.

Fire companies did an exemplary job in getting fire under control. Cause still unknown.

Last week introduced new budget – based on same principals as last one – Items are very important Had to make serious reductions in some people's expectations

Emphasizing economic growth – without it have to make cuts in budgets

#### Council Report – Dan Schneckenburger

Great Amazon tour

Met with Secretary Gill – bullish on getting Bainbridge straightened out – high on radar screen

#### Summary

Vigorous debate about acquiring property for CCST.

Great investment for kids in County and for County itself.

Great way programs have developed.

Anxious for becoming full-time high school.

The report will be available via OED website.

#### Adjournment

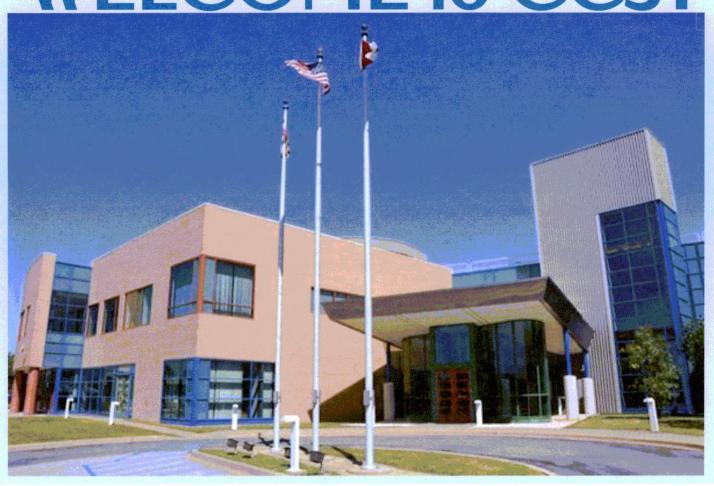
Meeting adjourned at 9:31 a.m.

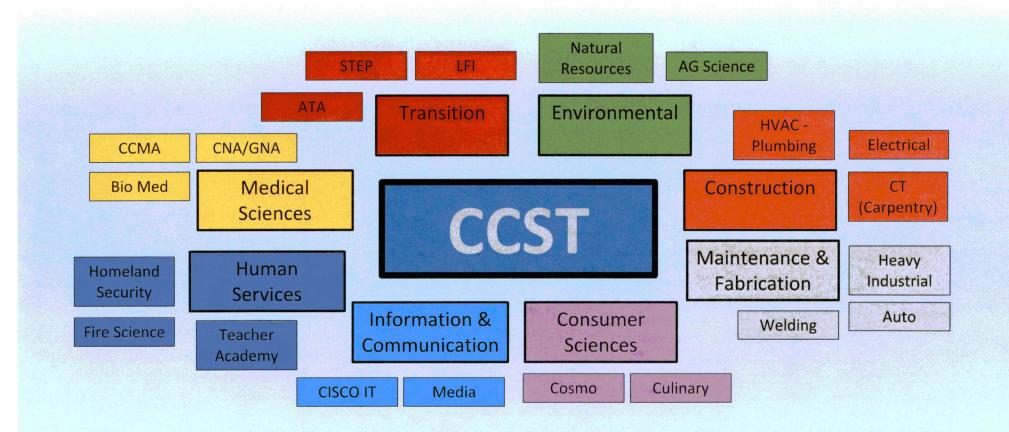
Our next EDC meeting will be on June 6, 2018 at 8:00 a.m. at Cecil College, Room TC208.

Respectfully Submitted,

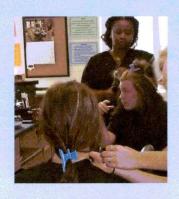
Terri Springel Administrative Assistant



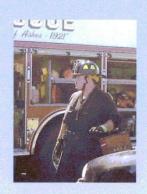




## THANK YOU FOR COMING







Name Of Certification Test  Certified Nursing Assistant/GNA  Criminal Background Check/Fingerprinting  First Aid/CPR/AED Healthcare Providers Certificate  Certified Clinical Medical Assistant  First Aid/CPR/AED Healthcare Providers Certificate  ServSafe & ACF-NOCTI (written & performance)  First Aid/CPR/AED Certification	\$130 \$70 Free \$155
Criminal Background Check/Fingerprinting  First Aid/CPR/AED Healthcare Providers Certificate  Certified Clinical Medical Assistant  First Aid/CPR/AED Healthcare Providers Certificate  ServSafe & ACF-NOCTI (written & performance)	\$70 Free \$155
First Aid/CPR/AED Healthcare Providers Certificate  Certified Clinical Medical Assistant  First Aid/CPR/AED Healthcare Providers Certificate  ServSafe & ACF-NOCTI (written & performance)	Free \$155
Certified Clinical Medical Assistant First Aid/CPR/AED Healthcare Providers Certificate ServSafe & ACF-NOCTI (written & performance)	\$155
First Aid/CPR/AED Healthcare Providers Certificate ServSafe & ACF-NOCTI (written & performance)	
ServSafe & ACF-NOCTI (written & performance)	
	Free
First Aid/CPR/AED Certification	\$100
	Free
ESCO 609 Refrigerant Recovery & Recycle	\$25
NATEF end of course exam	\$35
First Aid/CPR/AED Certification	Free
Capstone Project	Varies
First Aid/CPR/AED Certification	Free
NCCER - Core: Intro to Craft Skills	\$25
NCCER - Carpentry Level 1	\$25
First Aid/CPR/AED Certification	Free
State Board of Cosmetology Exam and Kit	\$260
	Free
	\$25
	\$25
	Free
	Free
	Free
	Free
	Free
NCCER - Core: Intro to Craft Skills	\$25
NCCER - Industrial Maintenance Level 1	\$25
First Aid/CPR/AED Certification	Free
First Aid/CPR/AED Certification	Free
NCCER - Core: Intro to Craft Skills	\$25
NCCER - HVAC Level 1	\$25
NCCER - Plumbing Level 1	\$25
EPA Refrigerant Recovery (4 parts)	\$25 each time test is tak
First Aid/CPR/AED Certification	Free
Adobe Creative Suite Certification and/or program tools (e.g., XNA, C++)	\$175
First Aid/CPR/AED Certification	Free
Comp TIA A+ Essentials 220-901	\$190
Comp TIA A+ Practical Application 220-902	(must take both parts to ea certification)
First Aid/CPR/AED Certification	Free
Certified Professional Horticulturalist	\$35
	\$7
	Free
	\$50
	Free
	\$30
	Free
NCCER - Core: Intro to Craft Skills	\$25
NCCER - Industrial Welding Level 1	\$25
AWS Welder Entry Level 1 (Optional)	\$50
	Capstone Project First Aid/CPR/AED Certification NCCER - Core: Intro to Craft Skills NCCER - Carpentry Level 1 First Aid/CPR/AED Certification State Board of Cosmetology Exam and Kit First Aid/CPR/AED Certification NCCER - Core: Intro to Craft Skills NCCER - Electrical Level 1 First Aid/CPR/AED Certification EMT First Aid/CPR/AED Certification EMT Firefighter I & II Rescue Tech (Machinery) Other certifications are available NCCER - Core: Intro to Craft Skills NCCER - Industrial Maintenance Level 1 First Aid/CPR/AED Certification First Aid/CPR/AED Certification NCCER - Core: Intro to Craft Skills NCCER - HVAC Level 1 NCCER - Plumbing Level 1 EPA Refrigerant Recovery (4 parts) First Aid/CPR/AED Certification Adobe Creative Suite Certification Adobe Creative Suite Certification Comp TIA A+ Essentials 220-901 Comp TIA A+ Practical Application 220-902 First Aid/CPR/AED Certification Certified Professional Horticulturalist Pesticide Applicator First Aid/CPR/AED Certification Capstone Project First Aid/CPR/AED Certification Para Pro First Aid/CPR/AED Certification Capstone Project First Aid/CPR/AED Certification Para Pro First Aid/CPR/AED Certification Para Pro First Aid/CPR/AED Certification NCCER - Core: Intro to Craft Skills NCCER - Industrial Welding Level 1

2017 - 2018 Certifications				
Name of CTE Completer Program	Name Of Certification Test	Cost		
Academy of Health Professions - CNA/GNA	Certified Nursing Assistant/GNA	\$130		
	Criminal Background Check/Fingerprinting	\$70		
	First Aid/CPR/AED Healthcare Providers Certificate	Free		
Academy of Health Professions	Certified Clinical Medical Assistant	\$155		
Certified Clinical Medical Assistant	First Aid/CPR/AED Healthcare Providers Certificate	Free		
American Culinary Endoration - Drafessional Cooking	ServSafe & ACF-NOCTI (written & performance)	\$100		
American Culinary Federation - Professional Cooking	First Aid/CPR/AED Certification	Free		
	ESCO 609 Refrigerant Recovery & Recycle	\$25		
Automotive Technology	NATEF end of course exam	\$35		
	First Aid/CPR/AED Certification	Free		
	Capstone Project	Varies		
Curriculum for Agricultural Science	First Aid/CPR/AED Certification	Free		
	NCCER - Core: Intro to Craft Skills	\$25		
Construction Trades	NCCER - Carpentry Level 1	\$25		
	First Aid/CPR/AED Certification	Free		
	State Board of Cosmetology Exam and Kit	\$260		
Cosmetology	First Aid/CPR/AED Certification			
		Free		
	NCCER - Core: Intro to Craft Skills	\$25		
Electrical Trades	NCCER - Electrical Level 1	\$25		
	First Aid/CPR/AED Certification	Free		
	EMT	Free		
Fire Science/Emergency Medical Services	Firefighter I & II	Free		
,,	Rescue Tech (Machinery)	Free		
	Other certifications are available	Free		
N <sub>ee</sub>	NCCER - Core: Intro to Craft Skills	\$25		
Heavy Industrial Maintenance	NCCER - Industrial Maintenance Level 1	\$25		
	First Aid/CPR/AED Certification	Free		
meland Security & Emergency Preparedness-Criminal Justice/Law Enforcement	First Aid/CPR/AED Certification	Free		
	NCCER - Core: Intro to Craft Skills	\$25		
	NCCER - HVAC Level 1	\$25		
HVAC Tech & Plumbing	NCCER - Plumbing Level 1	\$25		
HVAC Tech & Plumbing	EPA Refrigerant Recovery (4 parts)	\$25 each time test is tak		
	First Aid/CPR/AED Certification	Free		
Interactive Media Production	Adobe Creative Suite Certification and/or program tools (e.g., XNA, C++)	\$175		
* ,	First Aid/CPR/AED Certification	Free		
	Comp TIA A+ Essentials 220-901	\$190		
IT Networking Academy (CISCO Academy)	Comp TIA A+ Practical Application 220-902	(must take both parts to ea certification)		
, <i>T</i>	First Aid/CPR/AED Certification	Free		
	Certified Professional Horticulturalist	\$35		
Natural Resources	Pesticide Applicator	\$7		
a separation of the second	First Aid/CPR/AED Certification	Free		
The second secon	Capstone Project	\$50		
PLTW Biomedical Sciences	First Aid/CPR/AED Certification	Free		
	Para Pro	\$30		
Teacher Academy of Maryland		Free		
	First Aid/CPR/AED Certification			
	NOCED Complete to Control 1919			
	NCCER - Core: Intro to Craft Skills	\$25		
. Welding & Metals Technology	NCCER - Core: Intro to Craft Skills  NCCER - Industrial Welding Level 1  AWS Welder Entry Level 1 (Optional)	\$25 \$25 \$50		

### Cecil County School of Technology Internship Program

#### **OVERVIEW and RATIONALE**

The Cecil County School of Technology offers many different programs aligned with the Maryland Career and Technology Education programs. At times, opportunities may arise for our students to experience real world settings related to their program of study under the guidance of career professionals. The internship experience focuses on career exploration. It serves to provide specialized training and/or skill development. The internship can serve as a bridge to further education at a two or four year college and/or private training institution.

The internship requires that the student focuses on skill development within a given time frame, identifies resources to obtain a career, maintains a journal of the career exploration, demonstrates a knowledge of the methods and materials used by the professional in problem-solving skills, makes an impact on others and demonstrates work-readiness skills. The internship will consist of one to two weeks on the job training site. Student will be required to make up work missed during his/her internship.

The internship will embrace the decision making process as students search for a meaningful transition into the real world of work. The internship can help to create new pathways to responsible careers. The internship can provide students, instructors, the school system and the community an opportunity to structure a learning experience that might clarify a pathway enabling students to see a goal clearly. At times, this hooks students on careers. At other times, students decide that this is not the career they wish to have. Both are worthy options. The internships will also improve school-community relationships and facilitates students and future employers coming together.

#### INTERNSHIP SELECTION CRITERIA

The following criteria will be used for selecting students for the internship program. Each program has its particular focus.

- Mastery of relevant academics: career area and supporting courses
- Attendance record
- Up to date with program hours and necessary certification prerequisites if applicable (such as NCCER CORE)
- Evidence of social responsibility
- Application essays
- Stated relevant career goal
- Transportation

- Medical insurance
- Ability to manage school, internship, and other activities (i.e. sports, outside job) (Internship must take priority over outside activities.)
- Interview
  - o commitment to internship
  - self-discipline
  - o flexibility
  - career goals
  - ability to work with adults

### **Procedures for CCST Internships**

1. Identify apportunities with apployer	Teacher
Identify opportunities with employer     a. Goal of internship	
b. Location of Internship	
c. Dates and Hours	
The state of the s	
<ul><li>ii. For durations of <u>over</u> one week, students must either:</li><li>1. report daily to homeschool 1st block</li></ul>	
or only report to home school/CCST for a full day once per week	to
make up missed classwork.	
·	
d. Student requirements (dress, tools, etc.)	
e. Familiarize sponsoring agencies with the Internship Agreement	
2. Announce the Internship Opportunity to Students in applicable programs and encourage	Teacher
students to turn in applications	· ·
a. Class Presentation	~ ~
b. Internship Opportunity Summary Handout	22.
Complete Internship Application	Student
a. Student	
	Internable Coordinator
b. Internship Coordinator	Internship Coordinator
c. Teacher Recommendation Form (minimum 1)	Teacher
d. Internship Program Student - Parent - School Agreement	Parent, Student, Teacher
4. Student Selection and Finalization	Teacher, Guidance, IC,
a. Selection and placement by Internship Committee	Administration
	Internship Coordinator
b. Complete Internship Agreement	
i. Student	completes, signed by
ii. CCST	student, parent,
iii. Sponsoring Organization	sponsoring organization
iv. Student and Parent	
c. Completion of Placement Notification Paperwork on letterhead	Internship Coordinator
i. Internship coordinator and Teacher	and Teacher, signed by
ii. Student Parent	student and parent
	Teacher
d. Other Requirements	1640Hel
i. Provide and familiarize Sponsoring Agencies with Feedback Sheets	4 × 1
ii. Clarify CCST student reflection assignments for the internship	
Communicate student placements with home schools and confirm placement for make up work if necessary	or Internship Coordinator
	Teacher
5. Follow up	1000101
<ul> <li>a. Grade student reflection piece and Sponsoring Agency Feedback Sheets</li> </ul>	
b. Seek feedback from sponsoring agencies	

### **Cecil County School of Technology**

### ARTICULATION AGREEMENTS 2017-2018

CTE Program	College/University/Trade School	Credits
AHP-Certified Nursing Assistant/GNA I & II	Harford Community College	3
	PTC	8
	Stevenson University	3
AHP-Certified Clinical Medical Assistant	Cecil College	12
	Stevenson University	3
American Culinary Federation-Professional Cooking I & II	Culinary Institute of America	3
	Stratford University	Up to 18
	The Restaurant School of Walnut Hill College	1.5
	Baran Institute	Credits vary
	Community College of Baltimore County	9
	Delaware Technical & Community College	7
Automotive Technology	Montgomery College	Credits vary
	NASCAR Technical Institute	Credits vary
	Ohio Technical College	4
	Pennsylvania College of Technology	9
	University of Northwestern Ohio	6
	Universal Technical Institute	Credits vary
Construction Trades	Harford Community College	2
	Pennsylvania College of Technology	Credits vary
	Pima College	Credits vary
	Pennsylvania College of Technology	Credits vary
Electrical Trades	Pima College	Credits vary
Fire Science/EMS	Cecil College	17

### Cecil County School of Technology

### ARTICULATION AGREEMENTS 2017-2018

CTE Program	College/University/Trade School	Credits
Heavy Industrial Maintenance	Pennsylvania College of Technology	Credits vary
	Pima College	Credits vary
Homeland Security & Emergency Preparedness- Criminal Justice/Law Enforcement	Cecil College	3
	Harford Community College	3
	University of Maryland University College	.3
	Pennsylvania College of Technology	Credits vary
HVAC Technology & Plumbing	Pima College	Credits vary
Interactive Media Production	Cecil College	2
IT Networking Academy (CISCO)	Cecil College	3
Natural Resources	Cecil College	2
	Community College of Baltimore County	Credits vary
	Delaware Technical & Community College	3
Project Lead the Way-Biomedical Science	Stevenson University	4
Teacher Academy of Maryland	Cecil Community College	3
	Coppin State University	3
	Harford Community College	3
	Hood College	3
	Saint Mary's College of MD	3
	Salisbury University  **\$500 per semester scholarship for up to eight semesters	3 **
	Stevenson University	3
	Towson University	3
Welding & Metals Technology	Harford Community College	2

Revised 9/2017