### Cecil County MD General Fund

### Revenues & Expenditures by Major Department as of Twelve Months Through 06/30/17

See Note (a) as to limitations (Unaudited)

|                                 | Current Y      | ear vs Prior Ye |                              | Current Year Budget (b) vs Actual |                |                              |  |  |
|---------------------------------|----------------|-----------------|------------------------------|-----------------------------------|----------------|------------------------------|--|--|
|                                 | FY 2016        | FY 2017         | Favorable /<br>(Unfavorable) | FY 2017                           | FY 2017        | Favorable /<br>(Unfavorable) |  |  |
|                                 | Actual         | Actual          | thru June                    | Rev Budget                        | Actual         | thru June                    |  |  |
|                                 | thru June      | thru June       | 2017 vs 2016                 | Fiscal Year                       | thru June      | Annual Budget                |  |  |
| Revenues                        |                |                 |                              |                                   |                |                              |  |  |
| Real Property Tax               | 92,725,577.25  | 92,705,370.34   | (20,206.91)                  | 93,402,462.00                     | 92,705,370.34  | (697,091.66)                 |  |  |
| Personal Property Tax           | 9,708,364.07   | 9,302,363.69    | (406,000.38)                 | 9,754,134.00                      | 9,302,363.69   | (451,770.31)                 |  |  |
| Payment in Lieu of Tax          | 3,705,161.98   | 3,754,856.32    | 49,694.34                    | 3,704,109.00                      | 3,754,856.32   | 50,747.32                    |  |  |
| Discount                        | 341.50         | 263.24          | (78.26)                      | -                                 | 263.24         | 263.24                       |  |  |
| Interest & Penalties            | 693,629.54     | 648,981.37      | (44,648.17)                  | 671,647.00                        | 648,981.37     | (22,665.63)                  |  |  |
| Income Tax                      | 55,806,618.24  | 57,614,306.43   | 1,807,688.19                 | 56,439,257.00                     | 57,614,306.43  | 1,175,049.43                 |  |  |
| License & Permits               | 2,452,009.72   | 2,017,539.91    | (434,469.81)                 | 2,121,645.00                      | 2,017,539.91   | (104,105.09)                 |  |  |
| Federal Grants                  | 13,734.81      | -               | (13,734.81)                  | 20,000.00                         | -              | (20,000.00)                  |  |  |
| State Grants                    | 1,257,175.23   | 1,215,817.95    | (41,357.28)                  | 1,413,257.00                      | 1,215,817.95   | (197,439.05)                 |  |  |
| Other Intergovernmental         | 1,255,410.74   | 1,341,816.76    | 86,406.02                    | 1,851,136.00                      | 1,341,816.76   | (509,319.24)                 |  |  |
| Charges for Services            | 3,840,572.43   | 3,767,132.62    | (73,439.81)                  | 3,851,488.00                      | 3,767,132.62   | (84,355.38)                  |  |  |
| Recordation                     | 5,302,872.92   | 4,818,084.48    | (484,788.44)                 | 5,000,000.00                      | 4,818,084.48   | (181,915.52)                 |  |  |
| Investment Earnings             | 103,143.77     | 230,401.98      | 127,258.21                   | 125,000.00                        | 230,401.98     | 105,401.98                   |  |  |
| Contributions & Other           | 382,744.98     | 443,927.90      | 61,182.92                    | 215,800.00                        | 443,927.90     | 228,127.90                   |  |  |
| Transfers                       | 1,854,991.00   | 2,280,498.79    | 425,507.79                   | 1,938,000.00                      | 2,280,498.79   | 342,498.79                   |  |  |
| Total Revenues                  | 179,102,348.18 | 180,141,361.78  | 1,039,013.60                 | 180,507,935.00                    | 180,141,361.78 | (366,573.22)                 |  |  |
| Expenditures                    |                |                 |                              |                                   |                |                              |  |  |
| COUNTY EXECUTIVE                | 193,914.20     | 252,470.76      | (58,556.56)                  | 252,810.00                        | 252,470.76     | 339.24                       |  |  |
| COUNTY COUNCIL                  | 335,242.71     | 341,829.98      | (6,587.27)                   | 399,544.00                        | 341,829.98     | 57,714.02                    |  |  |
| ADMINISTRATOR                   | 306,357.87     | 275,752.04      | 30,605.83                    | 346,821.00                        | 275,752.04     | 71,068.96                    |  |  |
| HUMAN RESOURCES                 | 1,213,860.99   | 1,210,671.60    | 3,189.39                     | 1,262,930.00                      | 1,210,671.60   | 52,258.40                    |  |  |
| CIRCUIT COURT                   | 2,095,153.28   | 2,117,494.54    | (22,341.26)                  | 2,175,833.00                      | 2,117,494.54   | 58,338.46                    |  |  |
| STATE'S ATTORNEY'S OFFICE       | 2,255,889.09   | 2,312,475.79    | (56,586.70)                  | 2,292,234.00                      | 2,312,475.79   | (20,241.79)                  |  |  |
| YOUTH PANEL                     | 256.11         | -               | 256.11                       | -                                 | -              | -                            |  |  |
| ORPHAN'S COURT                  | 36,087.19      | 39,172.05       | (3,084.86)                   | 41,352.00                         | 39,172.05      | 2,179.95                     |  |  |
| BOARD OF ELECTIONS              | 764,175.56     | 773,066.79      | (8,891.23)                   | 830,238.00                        | 773,066.79     | 57,171.21                    |  |  |
| FINANCE                         | 2,756,461.24   | 2,587,704.28    | 168,756.96                   | 2,793,586.00                      | 2,587,704.28   | 205,881.72                   |  |  |
| LIQUOR BOARD                    | 210,621.45     | 201,947.70      | 8,673.75                     | 190,654.00                        | 201,947.70     | (11,293.70)                  |  |  |
| LAND USE & DEVELOPMENT SERVICES | 2,031,161.14   | 1,959,233.21    | 71,927.93                    | 2,117,176.00                      | 1,959,233.21   | 157,942.79                   |  |  |
| MAINTENANCE                     | 3,733,075.24   | 3,754,258.69    | (21,183.45)                  | 4,010,761.00                      | 3,754,258.69   | 256,502.31                   |  |  |
| LEGAL SERVICES                  | 179,274.62     | 196,408.40      | (17,133.78)                  | 183,871.00                        | 196,408.40     | (12,537.40)                  |  |  |
| LAW ENFORCEMENT                 | 21,071,258.36  | 22,515,540.06   | (1,444,281.70)               | 22,004,115.00                     | 22,515,540.06  | (511,425.06)                 |  |  |
| EMERGENCY SERVICES              | 11,467,951.46  | 11,951,372.14   | (483,420.68)                 | 12,624,882.00                     | 11,951,372.14  | 673,509.86                   |  |  |
| ANIMAL CONTROL                  | 657,035.39     | 670,775.17      | (13,739.78)                  | 738,043.00                        | 670,775.17     | 67,267.83                    |  |  |
| PUBLIC WORKS                    | 10,738,448.41  | 9,284,933.66    | 1,453,514.75                 | 9,729,643.00                      | 9,284,933.66   | 444,709.34                   |  |  |
| PUBLIC HEALTH                   | 3,410,834.89   | 3,420,325.91    | (9,491.02)                   | 3,420,383.00                      | 3,420,325.91   | 57.09                        |  |  |
| MD SCHOOL BLIND/ADULT DAYCARE   | 47,913.00      | 53,897.00       | (5,984.00)                   | 47,917.00                         | 53,897.00      | (5,980.00)                   |  |  |
| SOCIAL SERVICES                 | 1,403,933.92   | 1,322,244.13    | 81,689.79                    | 1,526,937.00                      | 1,322,244.13   | 204,692.87                   |  |  |
| BOARD OF EDUCATION              | 80,553,712.42  | 81,614,310.56   | (1,060,598.14)               | 81,634,351.00                     | 81,614,310.56  | 20,040.44                    |  |  |
| CECIL COLLEGE                   | 9,392,115.00   | 10,406,258.96   | (1,014,143.96)               | 10,406,267.00                     | 10,406,258.96  | 8.04                         |  |  |
| NON-PROFIT AGENCIES             | 88,447.00      | 88,447.00       | -                            | 88,447.00                         | 88,447.00      | -                            |  |  |
| PARKS & RECREATION              | 886,800.89     | 993,151.84      | (106,350.95)                 | 969,833.00                        | 993,151.84     | (23,318.84)                  |  |  |
| LIBRARIES                       | 4,882,778.86   | 5,250,869.13    | (368,090.27)                 | 5,255,817.00                      | 5,250,869.13   | 4,947.87                     |  |  |
| AGRICULTURE                     | 621,117.37     | 634,695.78      | (13,578.41)                  | 632,281.00                        | 634,695.78     | (2,414.78)                   |  |  |
| ECONOMIC DEVELOPMENT            | 1,003,957.66   | 988,265.30      | 15,692.36                    | 1,129,227.00                      | 988,265.30     | 140,961.70                   |  |  |
| JUDGEMENT & LOSSES              | 5,470.00       | 1,844.01        | 3,625.99                     | 10,000.00                         | 1,844.01       | 8,155.99                     |  |  |
| GRANTS TO MUNICIPALITIES        | 671,362.84     | 674,408.98      | (3,046.14)                   | 674,409.00                        | 674,408.98     | 0.02                         |  |  |
| DEBT SERVICE - PRINCIPAL        | 9,423,218.45   | 9,461,343.80    | (38,125.35)                  | 9,470,803.00                      | 9,461,343.80   | 9,459.20                     |  |  |
| DEBT SERVICE - INTEREST         | 5,186,297.33   | 5,658,888.00    | (472,590.67)                 | 5,659,139.00                      | 5,658,888.00   | 251.00                       |  |  |
| OPERATING TRANSFER              | 1,348,996.17   | 1,191,649.34    | 157,346.83                   | 1,518,003.00                      | 1,191,649.34   | 326,353.66                   |  |  |
| Total Expenditures              | 178,973,180.11 | 182,205,706.60  | (3,232,526.49)               | 184,438,307.00                    | 182,205,706.60 | 2,232,600.40                 |  |  |
| Revenues over Expenditures      | 129,168.07     | (2,064,344.82)  | (2,193,512.89)               | (3,930,372.00)                    | (2,064,344.82) | 1,866,027.18                 |  |  |

<sup>(</sup>a) For FY 2017 Budget, the difference between revenue over expenditures is equal to the budgeted use of Fund Balance.

### **Cecil County MD**

#### **General Fund**

### Revenues & Expenditures by Category

### as of Twelve Months Through 06/30/17

See Note (a) as to limitations (Unaudited)

|                                 | Current \      | ear vs Prior Yea      | ar Actual      | Current           | Year Budget vs | Actual               |
|---------------------------------|----------------|-----------------------|----------------|-------------------|----------------|----------------------|
|                                 |                |                       | Favorable /    |                   |                | Favorable /          |
|                                 | FY 2016        | FY 2017 (Unfavorable) |                | FY 2017           | FY 2017        | (Unfavorable)        |
|                                 | Actual         | Actual                | thru June      | <b>Rev Budget</b> | Actual         | thru June            |
|                                 | thru June      | thru June             | 2017 vs 2016   | Fiscal Year       | thru June      | <b>Annual Budget</b> |
| Revenues                        |                |                       |                |                   |                |                      |
| Real Property Tax               | 92,725,577.25  | 92,705,370.34         | (20,206.91)    | 93,402,462.00     | 92,705,370.34  | (697,091.66)         |
| Personal Property Tax           | 9,708,364.07   | 9,302,363.69          | (406,000.38)   | 9,754,134.00      | 9,302,363.69   | (451,770.31)         |
| Payment in lieu of Tax          | 3,705,161.98   | 3,754,856.32          | 49,694.34      | 3,704,109.00      | 3,754,856.32   | 50,747.32            |
| Discount                        | 341.50         | 263.24                | (78.26)        | -                 | 263.24         | 263.24               |
| Interest & Penalties            | 693,629.54     | 648,981.37            | (44,648.17)    | 671,647.00        | 648,981.37     | (22,665.63)          |
| Special Assessments             | -              | -                     | -              | -                 | -              | -                    |
| Income Tax                      | 55,806,618.24  | 57,614,306.43         | 1,807,688.19   | 56,439,257.00     | 57,614,306.43  | 1,175,049.43         |
| License & Permits               | 2,452,009.72   | 2,017,539.91          | (434,469.81)   | 2,121,645.00      | 2,017,539.91   | (104,105.09)         |
| Federal Grants                  | 13,734.81      | -                     | (13,734.81)    | 20,000.00         | -              | (20,000.00)          |
| State Grants                    | 1,257,175.23   | 1,215,817.95          | (41,357.28)    | 1,413,257.00      | 1,215,817.95   | (197,439.05)         |
| Other Intergovernmental         | 1,255,410.74   | 1,341,816.76          | 86,406.02      | 1,851,136.00      | 1,341,816.76   | (509,319.24)         |
| Charges for Services            | 3,840,572.43   | 3,767,132.62          | (73,439.81)    | 3,851,488.00      | 3,767,132.62   | (84,355.38)          |
| Recordation                     | 5,302,872.92   | 4,818,084.48          | (484,788.44)   | 5,000,000.00      | 4,818,084.48   | (181,915.52)         |
| Investment Earnings             | 103,143.77     | 230,401.98            | 127,258.21     | 125,000.00        | 230,401.98     | 105,401.98           |
| Contributions & Other           | 382,744.98     | 443,927.90            | 61,182.92      | 215,800.00        | 443,927.90     | 228,127.90           |
| Transfers                       | 1,854,991.00   | 2,280,498.79          | 425,507.79     | 1,938,000.00      | 2,280,498.79   | 342,498.79           |
| <b>Total Revenues</b>           | 179,102,348.18 | 180,141,361.78        | 1,039,013.60   | 180,507,935.00    | 180,141,361.78 | (366,573.22)         |
| Expenditures                    |                |                       |                |                   |                |                      |
| Salary & Fringe                 | 41,972,967.26  | 43,135,628.87         | (1,162,661.61) | 42,310,548.00     | 43,135,628.87  | (825,080.87)         |
| Professional & Related Services | 10,148,115.14  | 9,108,931.70          | 1,039,183.44   | 10,399,670.00     | 9,108,931.70   | 1,290,738.30         |
| Supplies & Materials            | 10,220,467.94  | 10,454,062.26         | (233,594.32)   | 11,097,321.00     | 10,454,062.26  | 643,258.74           |
| Utilities                       | 1,149,970.35   | 1,240,609.72          | (90,639.37)    | 1,442,915.00      | 1,240,609.72   | 202,305.28           |
| Training & Related              | 401,990.27     | 427,559.41            | (25,569.14)    | 555,507.00        | 427,559.41     | 127,947.59           |
| Capital Outlay                  | 1,270,456.14   | 1,294,759.01          | (24,302.87)    | 1,401,799.00      | 1,294,759.01   | 107,039.99           |
| Debt Service                    | 10,285.00      | -                     | 10,285.00      | -                 | -              | -                    |
| Special Purpose                 | 494,255.49     | 471,290.47            | 22,965.02      | 708,349.00        | 471,290.47     | 237,058.53           |
| Debt Service - Principal        | 9,423,218.45   | 9,461,343.80          | (38,125.35)    | 9,470,803.00      | 9,461,343.80   | 9,459.20             |
| Debt Service - Interest         | 5,186,297.33   | 5,658,888.00          | (472,590.67)   | 5,659,139.00      | 5,658,888.00   | 251.00               |
| Transfers & Intergovernment     | 98,695,156.74  | 100,952,633.36        | (2,257,476.62) | 101,392,256.00    | 100,952,633.36 | 439,622.64           |
| Total Expenditures              | 178,973,180.11 | 182,205,706.60        | (3,232,526.49) | 184,438,307.00    | 182,205,706.60 | 2,232,600.40         |
| Revenues over Expenditures      | 129,168.07     | (2,064,344.82)        | (2,193,512.89) | (3,930,372.00)    | (2,064,344.82) | 1,866,027.18         |
|                                 | 125,100.07     | (2,001,011.02)        | (=,133,312.03) | (5,550,572.00)    | (2,001,011.02) | 1,000,027.10         |

(a)

<sup>(</sup>a) For FY 2017 Budget, the difference between revenue over expenditures is equal to the budgeted use of Fund Balance.

### **Cecil County MD**

### **General Fund**

### **Transfers & Intergovernment**

### as of Twelve Months Through 06/30/17

See Note (a) as to limitations (Unaudited)

|                                  | Current \     | ear vs Prior Yea | ar Actual                    | Current        | <b>Current Year Budget vs Actual</b> |                              |  |  |
|----------------------------------|---------------|------------------|------------------------------|----------------|--------------------------------------|------------------------------|--|--|
|                                  | FY 2016       | FY 2017          | Favorable /<br>(Unfavorable) | FY 2017        | FY 2017                              | Favorable /<br>(Unfavorable) |  |  |
|                                  | Actual        | Actual           | thru June                    | Rev Budget     | Actual                               | thru June                    |  |  |
| Allocation Bossley               | thru June     | thru June        | 2017 vs 2016                 | Fiscal Year    | thru June                            | Annual Budget                |  |  |
| Allocation Regular               |               |                  |                              |                |                                      |                              |  |  |
| Planning & Zoning                | -             | -                | -                            | -              | -                                    | -                            |  |  |
| Law Enforcement                  | -             | -                | -                            | -              | -                                    | -                            |  |  |
| Volunteer Fire Departments       | 2,476,242.14  | 2,525,298.40     | (49,056.26)                  | 2,525,299.00   | 2,525,298.40                         | 0.60                         |  |  |
| Department of Public Works       | -             | -                | -                            | -              | -                                    | -                            |  |  |
| Animal Control                   | 607,020.00    | -                | 607,020.00                   | -              | -                                    | -                            |  |  |
| Health Department                | 3,356,211.00  | 3,356,211.00     | -                            | 3,356,211.00   | 3,356,211.00                         | -                            |  |  |
| MD School for Blind              | 13,676.00     | 19,660.00        | (5,984.00)                   | 13,680.00      | 19,660.00                            | (5,980.00)                   |  |  |
| Adult Daycare                    | 34,237.00     | 34,237.00        | -                            | 34,237.00      | 34,237.00                            | -                            |  |  |
| Social Services                  | 45,000.00     | 45,000.00        | -                            | 45,000.00      | 45,000.00                            | -                            |  |  |
| Domestic Violence                | 33,234.84     | 29,625.00        | 3,609.84                     | 34,000.00      | 29,625.00                            | 4,375.00                     |  |  |
| Board of Education               | 75,807,033.00 | 76,666,693.00    | (859,660.00)                 | 76,666,693.00  | 76,666,693.00                        | -                            |  |  |
| Cecil College                    | 8,706,940.00  | 9,934,415.00     | (1,227,475.00)               | 9,934,415.00   | 9,934,415.00                         | -                            |  |  |
| Non-Profit Agencies              | 88,447.00     | 88,447.00        | -                            | 88,447.00      | 88,447.00                            | -                            |  |  |
| Libraries                        | 4,678,667.00  | 5,082,667.00     | (404,000.00)                 | 5,082,667.00   | 5,082,667.00                         | -                            |  |  |
| Agricultural Extension Service   | 194,508.00    | 194,508.00       | -                            | 194,508.00     | 194,508.00                           | -                            |  |  |
| Soil Conservation                | 48,562.00     | 48,562.00        | -                            | 48,562.00      | 48,562.00                            | -                            |  |  |
| Gypsy Moth                       | 5,626.00      | 5,625.00         | 1.00                         | 5,625.00       | 5,625.00                             | -                            |  |  |
| <b>Total Allocation Regular</b>  | 96,095,403.98 | 98,030,948.40    | (1,935,544.42)               | 98,029,344.00  | 98,030,948.40                        | (1,604.40)                   |  |  |
| Operating Transfers              |               |                  |                              |                |                                      |                              |  |  |
| Housing Voucher                  | 22,363.73     | 43,398.22        | (21,034.49)                  | 48,323.00      | 43,398.22                            | 4,924.78                     |  |  |
| Housing Other                    | 103,330.75    | -                | 103,330.75                   | -              | -                                    | _                            |  |  |
| Community Services               | 1,326,632.44  | 1,144,624.57     | 182,007.87                   | 1,469,680.00   | 1,144,624.57                         | 325,055.43                   |  |  |
| Confiscated Funds                | -             | 3,626.55         | (3,626.55)                   | -              | 3,626.55                             | (3,626.55)                   |  |  |
| Circut Court Grant               | -             | 24,254.22        | (24,254.22)                  | 30,165.00      | 24,254.22                            | 5,910.78                     |  |  |
| State Attorney Grant             | -             | 132,950.19       | (132,950.19)                 | 99,481.00      | 132,950.19                           | (33,469.19)                  |  |  |
| DES Grant                        | _             | 127,283.80       | (127,283.80)                 | 162,861.00     | 127,283.80                           | 35,577.20                    |  |  |
| EMS Grant                        | -             | 39,722.71        | (39,722.71)                  | 91,447.00      | 39,722.71                            | 51,724.29                    |  |  |
| Domestic Violence                | -             | 287,478.72       | (287,478.72)                 | 299,157.00     | 287,478.72                           | 11,678.28                    |  |  |
| <b>Total Operating Transfers</b> | 1,452,326.92  | 1,803,338.98     | (351,012.06)                 | 2,201,114.00   | 1,803,338.98                         | 397,775.02                   |  |  |
| State Fee-Property Tax Admin     | 476,063.00    | 443,937.00       | 32,126.00                    | 487,389.00     | 443,937.00                           | 43,452.00                    |  |  |
| Tax Rebate                       | 664,183.84    | 667,229.98       | (3,046.14)                   | 667,230.00     | 667,229.98                           | 0.02                         |  |  |
| Bank Tax Distribution            | 7,179.00      | 7,179.00         | -                            | 7,179.00       | 7,179.00                             | -                            |  |  |
| Total Transfers & Intergov       | 98,695,156.74 | 100,952,633.36   | (2,257,476.62)               | 101,392,256.00 | 100,952,633.36                       | 439,622.64                   |  |  |

### **Cecil County MD**

### **General Fund Balance Sheet**

### as of Twelve Months Through 6/30/17

See Note (a) as to limitations (Unaudited)

|                                   |                   |                     | Prior         |
|-----------------------------------|-------------------|---------------------|---------------|
|                                   | <b>Prior Year</b> | <b>Current Year</b> | Yearend       |
|                                   | 06/30/16          | 06/30/17            | 06/30/16      |
| <u>ASSETS</u>                     |                   |                     |               |
| Cash                              | 11,627,523.00     | 8,761,387.00        | 11,627,523.00 |
| Cash - Time Deposits              | 14,693,973.00     | 12,967,540.00       | 14,693,973.00 |
| Less: Amounts due other Funds     |                   |                     |               |
| Net Cash                          | 26,321,496.00     | 21,728,927.00       | 26,321,496.00 |
| Receivables                       | 12,797,569.00     | 14,736,382.00       | 12,797,569.00 |
| <b>Due from Other Governments</b> | 12,639,157.00     | 11,253,360.00       | 12,639,157.00 |
| Other Assets                      | 597,835.00        | 499,441.00          | 597,835.00    |
| Total Assets                      | 52,356,057.00     | 48,218,110.00       | 52,356,057.00 |
| LIABILITIES                       |                   |                     |               |
| Accounts Payable                  | 1,616,463.00      | 1,843,095.00        | 1,616,463.00  |
| Unavailable/Unearned Revenue      | 7,251,322.00      | 5,093,940.00        | 7,251,322.00  |
| Other Liabilities                 | 5,633,729.00      | 5,490,877.00        | 5,633,729.00  |
| Total Liabilities                 | 14,501,514.00     | 12,427,912.00       | 14,501,514.00 |
| FUND BALANCES                     |                   |                     |               |
| Non-spendable (per Yearend)       | 10,603,047.00     | 10,215,102.00       | 10,603,047.00 |
| Unrestricted                      | 27,251,496.00     | 25,575,096.00       | 27,251,496.00 |
| Total Fund Balance                | 37,854,543.00     | 35,790,198.00       | 37,854,543.00 |

## Cecil County MD INCOME TAX RECEIPTS as of June 2017 (Unaudited)

|                             | FISCAL YEAR   |          | FISCAL YEA        | R - 2015 | FISCAL YEA    | R - 2016 | FISCAL YEAR - 2017 |          |
|-----------------------------|---------------|----------|-------------------|----------|---------------|----------|--------------------|----------|
|                             |               | % of Act |                   | % of Act |               | % of Act |                    | % of Bud |
|                             | Actual        | Total    | Actual            | Total    | Actual        | Total    | Actual             | Total    |
| CEDTEMBED                   | Ф 4.40E.000   | 0.40/    | Ф <b>77</b> 0 004 | 4 40/    | Ф 4.44C 00.4  | 0.40/    | ¢ 000.440          | 4.40/    |
| SEPTEMBER                   | \$ 1,195,629  | 2.4%     |                   | 1.4%     |               | 2.1%     |                    | 1.1%     |
| OCTOBER                     | 1,253,262     | 2.5%     | , ,               | 2.8%     | , ,           | 2.9%     | 2,247,163          | 4.0%     |
| NOVEMBER                    | 12,126,445    | 23.9%    |                   | 24.3%    | , ,           | 23.0%    | 13,850,957         | 24.5%    |
| DECEMBER                    | 74,875        | 0.1%     | 132,580           | 0.2%     | 76,741        | 0.1%     | 80,580             | 0.1%     |
| JANUARY                     | 386,140       | 0.8%     | 543,243           | 1.0%     | 900,864       | 1.6%     | 683,669            | 1.2%     |
| FEBRUARY                    | 11,562,305    | 22.8%    | 12,275,431        | 22.8%    | 13,269,055    | 23.8%    | 13,025,713         | 23.1%    |
| MARCH                       | 540,449       | 1.1%     | 481,943           | 0.9%     | 765,307       | 1.4%     | 847,736            | 1.5%     |
| APRIL                       | -             | 0.0%     | -                 | 0.0%     | -             | 0.0%     | -                  | 0.0%     |
| MAY                         | 9,735,487     | 19.2%    | 10,019,867        | 18.6%    | 10,359,336    | 18.6%    | 10,835,445         | 19.2%    |
| JUNE                        | 9,114,121     | 17.9%    | 9,513,447         | 17.6%    | 9,751,406     | 17.5%    | 9,449,308          | 16.7%    |
| JULY                        | 3,243,221     | 6.4%     | 3,501,292         | 6.5%     | 3,669,815     | 6.6%     | 3,806,285          | 6.7%     |
| AUGUST                      | 1,568,445     | 3.1%     |                   | 3.9%     |               | 2.5%     | 2,158,307          | 3.8%     |
| Year to Date                | \$ 50,800,381 | 100.0%   | \$ 53,954,296     | 100.0%   | \$ 55,806,618 | 100.0%   | \$ 57,614,306      | 102.1%   |
| Budget                      | \$ 52,139,853 |          | \$ 53,643,746     |          | \$ 55,400,000 |          | \$ 56,439,257      |          |
| Comparative<br>Year to Year |               |          |                   |          |               |          |                    |          |
| June 30                     | \$ 50,800,381 | 0.8%     | \$ 53,954,296     | 6.2%     | \$ 55,806,618 | 3.4%     | \$ 57,614,306      | 3.2%     |

### Notes:

FY 2017 YTD Actual Receipts % change current year vs. prior year FY 2017 YTD Actual Receipts \$ change current year vs. prior year

3.24% \$ 1,807,688

## Cecil County MD PERRYVILLE CASINO REVENUES as of June 30, 2017 (Unaudited)

|   | FISCAL YEAR - 2016                 |  |    |   |    |  | I  | FISCAL YEAR - 2017  |   |    |  |                         |  |  |
|---|------------------------------------|--|----|---|----|--|--|---|---|----|--|-------------------------|--|--|
|   | Total From<br>Gaming<br>Commission |  | Pe | erryville's County's Actua  |    | % of<br>Actual<br>Total  |  | Total From Town of Gaming Perryville's Commission Portion |   |    | Cecil<br>County's<br>Portion   | % of<br>Budget<br>Total |  |  |
| JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH APRIL MAY JUNE | \$                                 | 326,878<br>305,993<br>286,227<br>289,279<br>275,568<br>295,516<br>262,022<br>304,338<br>327,627<br>330,428<br>325,801<br>281,586 | \$ | 114,407<br>107,098<br>100,179<br>101,248<br>96,449<br>103,431<br>91,708<br>106,518<br>114,669<br>115,650<br>114,030<br>98,555 | \$ | 212,470<br>198,896<br>186,047<br>188,031<br>179,119<br>192,085<br>170,315<br>197,820<br>212,957<br>214,778<br>211,771<br>183,031 | 9.1%<br>8.5%<br>7.9%<br>8.0%<br>7.6%<br>8.2%<br>7.3%<br>8.4%<br>9.1%<br>9.0%<br>7.8% |   | \$ 312,663<br>281,673<br>274,172<br>280,818<br>257,955<br>319,555<br>312,874<br>336,902<br>377,282<br>350,425<br>344,778<br>343,799 | \$ | 109,432<br>98,586<br>95,960<br>98,286<br>90,284<br>111,844<br>109,506<br>117,916<br>132,049<br>122,649<br>120,672<br>120,329 | \$                      | 203,231<br>183,087<br>178,212<br>182,532<br>167,671<br>207,711<br>203,368<br>218,986<br>245,233<br>227,776<br>224,106<br>223,469 | 7.6%<br>6.9%<br>6.7%<br>6.3%<br>7.8%<br>7.7%<br>8.2%<br>9.2%<br>8.6%<br>8.4% |
| Year to Date  | \$                                 | 3,611,262  | \$ | 1,263,942   | \$ | 2,347,320  | 100.0%   |   | \$ 3,792,895  | \$ | 1,327,513  | \$ :                    | 2,465,382  | 92.7%  |
| Budget  |                                    |  |    |   | \$ | 2,184,500  |  |   |   |    |  | \$ :                    | 2,658,139  |  |
| Comparative<br>Year to Year<br>June 30  | \$                                 | 3,611,262  | \$ | 1,263,942   | \$ | 2,347,320  | 2.4%   |   | \$ 3,792,895  | \$ | 1,327,513  | \$ :                    | 2,465,382  | 5.0%   |

<sup>(1)</sup> The County sends 35% of the gaming commissions to Perryville when received from the State of Maryland. The County typically sends the money to Perryville within 2 days of receipt from the State.

### Cecil County MD Landfill Fund

### Revenues & Expenditures by Category as of Twelve Months Through 06/30/17

Unaudited

|                                   | Current Ye   | ar vs Prior Yea         | r Actual                     | <b>Current Year Rev Budget vs Actual</b> |              |                              |  |
|-----------------------------------|--------------|-------------------------|------------------------------|--|--------------|------------------------------|--|
|                                   | FY 2016      | FY 2017                 | Favorable /<br>(Unfavorable) | FY 2017                                  | FY 2017      | Favorable /<br>(Unfavorable) |  |
|                                   | Actual       | Actual Actual thru June |                              | Rev Budget                               | Actual       | thru June                    |  |
|                                   | thru June    | thru June               | 2017 vs 2016                 | Fiscal Year                              | thru June    | Annual Budget                |  |
| <u>Revenues</u>                   |              | <u> </u>                | _                            |  | _            |                              |  |
| Sales & User Fees                 | 6,972,560.24 | 7,570,183.77            | 597,623.53                   | 7,362,331.00                             | 7,570,183.77 | 207,852.77                   |  |
| Charges for Services              | 271,538.65   | 274,473.96              | 2,935.31                     | 27,800.00                                | 274,473.96   | 246,673.96                   |  |
| Discount                          | -            | -                       | -                            | -  | -            | -                            |  |
| Interest & Penalties              | 4,695.56     | 6,888.09                | 2,192.53                     | 5,175.00                                 | 6,888.09     | 1,713.09                     |  |
| Federal Grants                    | -            | -                       | -                            | -  | -            | -                            |  |
| State Grants                      | 49,997.90    | 12,600.00               | (37,397.90)                  | 12,600.00                                | 12,600.00    | -                            |  |
| Contributions & Other             | 14,234.58    | 13,419.16               | (815.42)                     | -  | 13,419.16    | 13,419.16                    |  |
| <b>Total Revenues</b>             | 7,313,026.93 | 7,877,564.98            | 564,538.05                   | 7,407,906.00                             | 7,877,564.98 | 469,658.98                   |  |
| <u>Expenditures</u>               |              |                         |                              |  |              |                              |  |
| Salary & Fringe                   | 1,435,130.35 | 1,487,904.80            | (52,774.45)                  | 1,515,430.00                             | 1,487,904.80 | 27,525.20                    |  |
| Professional & Related Services   | 2,170,325.07 | 1,766,182.17            | 404,142.90                   | 2,388,635.00                             | 1,766,182.17 | 622,452.83                   |  |
| Supplies & Materials              | 350,043.87   | 245,612.64              | 104,431.23                   | 280,902.00                               | 245,612.64   | 35,289.36                    |  |
| Utilities                         | 268,338.32   | 296,644.53              | (28,306.21)                  | 291,600.00                               | 296,644.53   | (5,044.53)                   |  |
| Training & Related                | 5,766.17     | 4,199.18                | 1,566.99                     | 16,950.00                                | 4,199.18     | 12,750.82                    |  |
| Depreciation                      | 1,022,843.90 | 978,411.92              | 44,431.98                    | 1,181,209.00                             | 978,411.92   | 202,797.08                   |  |
| Depletion                         | 1,064,551.55 | 1,005,918.05            | 58,633.50                    | 1,382,169.00                             | 1,005,918.05 | 376,250.95                   |  |
| Transfers & Intergovernment       | 77,476.52    | 64,563.76               | 12,912.76                    | 64,564.00                                | 64,563.76    | 0.24                         |  |
| <b>Total Expenditures</b>         | 6,397,566.83 | 5,854,734.05            | 542,832.78                   | 7,121,459.00                             | 5,854,734.05 | 1,266,724.95                 |  |
| Operating Gain/(Loss)             | 915,460.10   | 2,022,830.93            | 1,107,370.83                 | 286,447.00                               | 2,022,830.93 | 1,736,383.93                 |  |
| Non-Operating Revenues (Expenses) |              |                         |                              |  |              |                              |  |
| Interest Expense                  | (419,231.19) | (425,721.49)            | (6,490.30)                   | (443,847.00)                             | (425,721.49) | 18,125.51                    |  |
| Bond Issue Expense                | (1,732.79)   | (7,156.40)              | (5,423.61)                   | -  | (7,156.40)   | (7,156.40)                   |  |
| Investment Earnings               | 35,943.20    | 40,380.59               | 4,437.39                     | 20,000.00                                | 40,380.59    | 20,380.59                    |  |
| Change in Net Position            | 530,439.32   | 1,630,333.63            | 1,105,317.92                 | (137,400.00)<br>(a)                      | 1,630,333.63 | 1,774,890.03                 |  |

<sup>(</sup>a) The FY 2017 budget includes Fund Balance and capital outlay in the change in net position.

# Cecil County MD Waste Water Fund Revenues & Expenditures by Category as of Twelve Months Through 06/30/17 Unaudited

|                                   | Current Ye     | ear vs Prior Yea | r Actual                     | Current Year Rev Budget vs Actual |                |                              |  |  |
|-----------------------------------|----------------|------------------|------------------------------|-----------------------------------|----------------|------------------------------|--|--|
|                                   | FY 2016        | FY 2017          | Favorable /<br>(Unfavorable) | FY 2017                           | FY 2017        | Favorable /<br>(Unfavorable) |  |  |
|                                   | Actual         | Actual           | thru June                    | <b>Rev Budget</b>                 | Actual         | thru June                    |  |  |
|                                   | thru June      | thru June        | 2017 vs 2016                 | Fiscal Year                       | thru June      | Annual Budget                |  |  |
| <u>Revenues</u>                   |                |                  | _                            |                                   |                |                              |  |  |
| Sales & User Fees                 | 5,505,980.73   | 5,923,984.82     | 418,004.09                   | 5,937,039.00                      | 5,923,984.82   | (13,054.18)                  |  |  |
| Interest & Penalties              | 61,763.68      | 67,067.03        | 5,303.35                     | 55,200.00                         | 67,067.03      | 11,867.03                    |  |  |
| Federal Grants                    | -              | -                | -                            | -                                 | -              | -                            |  |  |
| State Grants                      | 2,115,513.01   | 610,177.14       | (1,505,335.87)               | 1,300,000.00                      | 610,177.14     | (689,822.86)                 |  |  |
| Charges for Services              | -              | -                | -                            | -                                 | -              | -                            |  |  |
| Contributions & Other             | 26,930.91      | 8,769.30         | (18,161.61)                  | 34,000.00                         | 8,769.30       | (25,230.70)                  |  |  |
| Total Revenues                    | 7,710,188.33   | 6,609,998.29     | (1,100,190.04)               | 7,326,239.00                      | 6,609,998.29   | (716,240.71)                 |  |  |
| <u>Expenditures</u>               |                |                  |                              |                                   |                |                              |  |  |
| Salary & Fringe                   | 1,248,986.85   | 1,262,726.75     | (13,739.90)                  | 1,308,550.00                      | 1,262,726.75   | 45,823.25                    |  |  |
| Professional & Related Services   | 1,802,842.20   | 1,127,955.64     | 674,886.56                   | 1,006,189.00                      | 1,127,955.64   | (121,766.64)                 |  |  |
| Supplies & Materials              | 422,293.47     | 341,209.01       | 81,084.46                    | 391,321.00                        | 341,209.01     | 50,111.99                    |  |  |
| Utilities                         | 550,281.95     | 541,043.38       | 9,238.57                     | 660,131.00                        | 541,043.38     | 119,087.62                   |  |  |
| Training & Related                | 20,296.26      | 15,939.82        | 4,356.44                     | 19,038.00                         | 15,939.82      | 3,098.18                     |  |  |
| Depreciation                      | 2,344,087.10   | 3,879,663.11     | (1,535,576.01)               | 2,727,347.00                      | 3,879,663.11   | (1,152,316.11)               |  |  |
| Transfers & Intergovernment       |                |                  | -                            |                                   | -              |                              |  |  |
| Total Expenditures                | 6,388,787.83   | 7,168,537.71     | (779,749.88)                 | 6,112,576.00                      | 7,168,537.71   | (1,055,961.71)               |  |  |
| Operating Gain/(Loss)             | 1,321,400.50   | (558,539.42)     | (1,879,939.92)               | 1,213,663.00                      | (558,539.42)   | (1,772,202.42)               |  |  |
| Non-Operating Revenues (Expenses) |                |                  |                              |                                   |                |                              |  |  |
| Interest Expense                  | (1,434,093.23) | (1,515,577.20)   | (81,483.97)                  | (1,647,489.00)                    | (1,515,577.20) | 131,911.80                   |  |  |
| Bond Issue Expense                | (181,817.81)   | (198,349.62)     | (16,531.81)                  | (122,591.00)                      | (198,349.62)   | (75,758.62)                  |  |  |
| Gain on Fixed Assets              | -              | -                | -                            | -                                 | -              | -                            |  |  |
| Investment Earnings               | 44,240.21      | 56,662.01        | 12,421.80                    | 4,800.00                          | 56,662.01      | 51,862.01                    |  |  |
| Capital Contributions             |                |                  |                              |                                   |                |                              |  |  |
| Developers Contributions          | -              | 76,716.00        | 76,716.00                    | -                                 | 76,716.00      | 76,716.00                    |  |  |
| Connection Fees                   | 688,200.00     | 504,102.00       | (184,098.00)                 | 684,000.00                        | 504,102.00     | (179,898.00)                 |  |  |
| Change in Net Position            | 437,929.67     | (1,634,986.23)   | (2,072,915.90)               | 132,383.00<br>(a)                 | (1,634,986.23) | (1,767,369.23)               |  |  |

<sup>(</sup>a) The FY 2017 budget includes Fund Balance and capital outlay in the change in net position.