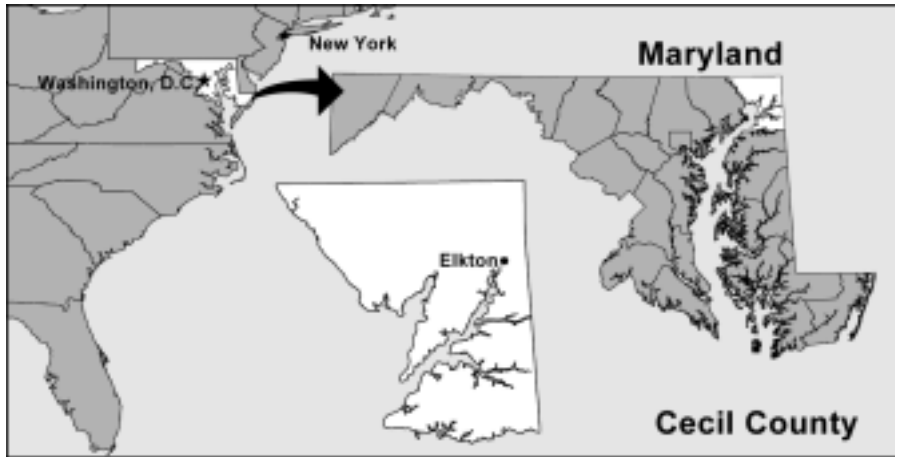


# CECIL COUNTY, MARYLAND

## BRIEF ECONOMIC FACTS



Cecil County's convenient location on the I-95 corridor in northeastern Maryland has made it one of the state's most desirable business locations. Situated midway between the metropolitan areas of Baltimore and Philadelphia, Cecil County's strategic location offers businesses overnight access to markets in New York, New Jersey, Pennsylvania, Delaware, Virginia and Washington, D.C. Main lines for CSX and Norfolk Southern railroads and Amtrak commuter lines provide additional transportation linkages.

Cecil County's 1,980 businesses employ 23,400 workers; an estimated 35 of these businesses have 100 or more workers. Key employers include a host of world-class companies such as Alliant Techsystems, DuPont Performance Elastomers, General Electric, W.L. Gore & Associates, IKEA and Terumo Medical.

### LOCATION

Driving distance from Elkton:

	(in miles)	(in kilometers)
Atlanta, GA	701	1,128
Baltimore, MD	49	79
Boston, MA	342	550
Chicago, IL	719	1,157
New York, NY	135	217
Philadelphia, PA	46	74
Pittsburgh, PA	264	425
Richmond, VA	194	312
Washington, DC	88	142

### CLIMATE

Yearly Precipitation (inches)	48.1
Yearly Snowfall (inches)	13.8
Summer Temperature (°F)	74.1
Winter Temperature (°F)	33.5
Duration of Freeze-Free Period	191 days
Note: Temperature and precipitation data based on 30-year averages.	
National Oceanic and Atmospheric Administration; Maryland State Office of Climatology.	

### POPULATION

	Cecil County	Upper Eastern Shore*	Maryland
1990 Census	71,347	177,009	4,780,753
2000 Census	85,951	199,406	5,296,486
2005 Estimate	96,200	213,900	5,577,450
2010 Projection	103,850	227,550	5,779,400
2015 Projection	117,800	249,550	6,086,850

\*Represents Caroline, Cecil, Dorchester, Kent and Talbot Counties.

Selected areas population (2000 Census): Elkton, 11,893; North East, 2,733; Perryville, 3,672; Rising Sun, 1,702.

U.S. Bureau of the Census; Maryland Department of Planning.

### POPULATION DISTRIBUTION

(2010 Projection)

Age	Number	Percent
Under 5	7,090	6.8
5 - 19	22,840	22.0
20 - 44	34,430	33.2
45 - 64	28,240	27.2
65 and over	11,260	10.8
<b>Total</b>	<b>103,850</b>	<b>100.0</b>

Note: Columns may not add due to rounding.

Maryland Department of Planning.

# CECIL COUNTY, MARYLAND

## LABOR AVAILABILITY

(by place of residence) Cecil County

### Civilian Labor Force (2007 annual averages):

Total civilian labor force	50,869
Employment	48,827
Unemployment	2,042
Unemployment rate	4.0%

Maryland Department of Labor, Licensing and Regulation, Office of Workforce Information and Performance.

**Residents commuting outside the county to work (2007):** 27,678 53.1%

### Employment in selected occupations (2007):

Management, professional and related	14,704	28.2%
Service	9,225	17.7%
Sales and office	12,517	24.0%
Production, transp. and material moving	7,779	14.9%

U.S. Bureau of the Census.

## MAJOR EMPLOYERS

Employer	Product/Service	Employment
W. L. Gore & Associates	GORE-TEX® medical products, R&D	2,667
Perry Point VA Medical Ctr.*	Medical services	1,125
Union Hospital of Cecil Co.	Medical services	864
ATK	Propellants, rocket motors	682
Wal-Mart	Consumer goods	500
IKEA	Home furnishings distrib.	370
Terumo Medical	Medical products, R&D	345
Cecil College	Higher education	300
Performance Food Group	Food products distribution	265
Burriss Logistics	Refrigerated trucking	250
Moon Nurseries	Nursery products	240
Terumo Cardiovascular Sys.	Medical products, R&D	220
Chesapeake Publishing	Newspaper publishing	200
Upper Bay Counseling and Support	Medical services	200
Calvert Manor Healthcare Center	Nursing care	186
C&S Wholesale Grocers	Food products distribution	180
Petro Fuel Operation	Truck fueling station	175
General Electric / Holman	Appliance distribution	163
Acme Markets	Groceries	160
Estes Express Lines	Truck terminal	150
Laurelwood Care Center	Medical services	150
Sandy Cove Ministries	Hotel and conference center	130
PNC Financial Serv. Group	Banking services	112
Michelin	Logistics and delivery services	110

Note: Excludes post offices, state and local governments; includes public higher education institutions.

\*Employee counts for federal and military facilities exclude contractors.

Cecil County Office of Economic Development; Maryland Department of Business and Economic Development.

## EMPLOYMENT

(2007, by place of work)	Annual Average Employment	%	Average Weekly Wage
<b>Industry</b>			
<b>Federal government</b>	3,388	11.0	\$1,430
<b>State government</b>	325	1.1	703
<b>Local government</b>	3,651	11.9	816
<b>Private sector</b>	23,391	76.1	725
<b>Nat'l. resources and mining</b>	614	2.0	661
<b>Construction</b>	1,547	5.0	662
<b>Manufacturing</b>	4,563	14.8	1,236
<b>Trade, transp. and utilities</b>	6,491	21.1	576
<b>Information</b>	273	0.9	889
<b>Financial activities</b>	826	2.7	701
<b>Prof. and business services</b>	1,788	5.8	971
<b>Educ. and health services</b>	3,136	10.2	711
<b>Leisure and hospitality</b>	3,079	10.0	302
<b>Other services</b>	1,074	3.5	404
<b>Total</b>	30,755	100.0	813

Note: Percentages may not add due to rounding.

Maryland Department of Labor, Licensing and Regulation, Office of Workforce Information and Performance.

## HOURLY WAGE RATES

(2008)	Median	Experi- Entry	enced
<b>Selected Occupations:</b>			
<b>Accountants</b>	\$30.00	\$20.75	\$54.00
<b>Bookkeeping/accounting clerks</b>	18.00	12.25	21.75
<b>Computer-controlled machine tool operators</b>	18.00	15.00	20.25
<b>Computer systems analysts</b>	36.50	23.50	43.00
<b>Customer service representatives</b>	13.50	10.00	16.25
<b>Electrical engineers</b>	37.50	27.50	44.75
<b>Electronic engineering technicians</b>	34.75	25.50	38.50
<b>Freight, stock and material movers, hand</b>	12.00	8.75	15.00
<b>Industrial truck operators</b>	15.00	11.25	17.00
<b>Machinists</b>	23.25	17.50	25.25
<b>Network administrators</b>	34.25	23.00	40.25
<b>Packaging and filling machine operators</b>	12.75	10.75	16.50
<b>Packers and packagers, hand</b>	10.50	7.50	13.00
<b>Secretaries</b>	16.25	11.50	19.25
<b>Shipping/receiving clerks</b>	17.00	11.75	19.00
<b>Team assemblers</b>	13.00	9.50	16.00

Note: These wages are an estimate of what workers might expect to receive in Cecil and Harford Counties. Wages may vary by industry, employer, and locality.

Maryland Department of Labor, Licensing and Regulation, Office of Workforce Information and Performance.

# CECIL COUNTY, MARYLAND

## PERSONAL INCOME

### Per Capita Personal Income - 2006

Cecil County	\$34,009
Maryland	\$43,788
U.S.	\$36,714

### Total Personal Income (millions) - 2006

Cecil County	\$3,356
Maryland	\$245,303
U.S.	\$10,968,393

U.S. Department of Commerce, Bureau of Economic Analysis.

## TAX RATES

	Cecil County	Maryland
<b>Corporate Income Tax (2009)</b> Base - Federal taxable income.	none	8.25%
<b>Personal Income Tax (2009)</b> Base - Federal adjusted gross income. *Graduated rate peaking at 6.25% on taxable income over \$1 million.	2.80%	2.0%-6.25%*
<b>Sales and Use Tax (2009)</b> Exempt - sales for resale; manufacturer's purchase of raw materials; manufacturing machinery and equipment; purchases of materials and equipment used in R&D and testing of finished products; purchases of computer programs for reproduction or incorporation into another computer program for resale.	none	6.0%
<b>Real Property Tax (FY 2009)</b> Effective rate per \$100 of assessed value. In addition to this rate, there are some miscellaneous taxes and/or special taxing areas in the county. In an incorporated area, a municipal rate will also apply.	\$0.96	\$0.112
<b>Business Personal Property Tax (FY 2009)</b> Rate per \$100 of depreciated value. Exempt - manufacturing and R&D machinery, equipment, materials and supplies; manufacturing, R&D, and warehousing inventory. In an incorporated area, a municipal rate may also apply.	\$2.40	none
<b>Major Tax Credits Available</b> Enterprise Zone; Job Creation; Research and Development. Maryland State Department of Assessments and Taxation; Comptroller of the Treasury.		

## EDUCATION

### Educational Attainment - age 25 and over (2007):

High School Graduate or Higher	85.9%
Bachelor's Degree or Higher	19.1%

### Public Schools

**Number:** 17 Elementary; 6 Middle; 6 High

**Enrollment:** 16,290 (Sept. 2007)

**Cost per Pupil:** \$9,867 (2006-2007)

**Students per Teacher:** 13.7 (Oct. 2007)

**High School Career/Tech Enrollment:** 1,932 (2008)

**High School Graduates:** 970 (June 2007)

### Private Schools

**Number:** 18 **Enrollment:** 2,416 (Sept. 2007)

### Higher Education

(2007)	Enrollment	Degrees
<b>2-Year Institution</b>		
Cecil College	2,099	145

Several major universities are within an easy commute of the county, including Washington College and the University of Delaware. The Higher Education and Applied Technology Center in adjacent Harford County hosts undergraduate and graduate level courses through a partnership with seven major Maryland colleges and universities.

Maryland State Department of Education and Higher Education Commission; U.S. Bureau of the Census.

## BUSINESS/INDUSTRIAL PROPERTY

Situated in the heart of the mid-Atlantic region, Cecil County has access to rail and interstates and is located midway between Baltimore and Philadelphia international airports and seaports. Washington, D.C. and New York are less than two hours away.

Each of the existing industrial parks has affordable land and existing buildings ranging in size from 5,000 to 600,000 sq. ft., available for immediate occupancy. A 600,000 sq. ft. crossdock distribution facility, expandable to 1.2 million sq. ft., is available in the Principio Business Park.

Construction has been completed on a 45,000 sq. ft. flex/office building at the Cecil Technology Campus in the 1,000-acre Principio Business Park. The campus has been permitted for five buildings totaling 225,000 sq. ft. Space is also available in the 350-acre Bainbridge Business Center, with plans to begin construction in 2009.

### Market Profile Data

Land - cost per acre	Low	High	Average
Industrial	\$40,000	\$110,000	\$70,000
Office	\$100,000	\$200,000	\$135,000
<b>Rental Rates - per square foot</b>			
Warehouse / Industrial	\$3.55	\$7.50	\$5.50
Flex / R&D / Technology	\$7.50	\$14.00	\$10.00
Class A Office	\$10.00	\$15.00	\$12.00
Cecil County Office of Economic Development.			

# CECIL COUNTY, MARYLAND

## TRANSPORTATION

**Highways:** I-95 (3 interchanges), U.S. 1, U.S. 40, U.S. 222, and U.S. 301.

**Rail:** CSX Transportation, Norfolk Southern Railroad, Amtrak, MARC (commuter rail).

**Truck:** 73 local and long-distance trucking establishments are located in the county.

**Water:** Served by the Port of Baltimore, a leading U.S. automobile port (50' channel); the Port of Wilmington; and the Port of Philadelphia. All are located within an hour's drive. The C&D Canal (35' channel) bisects Cecil County and links the Chesapeake and Delaware Bays.

**Air:** Scheduled service is available at Baltimore/Washington International Thurgood Marshall (BWI) and Philadelphia International (PHL) Airports. PHL - 45 minutes via I-95 north; BWI - one hour via I-95 south. Air service is also available at the Greater Wilmington Airport in New Castle, Delaware, and Summit Aviation in Summit, Delaware. Raintree Airport, south of Elkton, has a 2,600' runway.

## UTILITIES

**Electricity:** Delmarva Power and Choptank Electric Cooperative, Inc. Customers of investor-owned utilities and major cooperatives may choose their electric supplier.

**Gas:** Natural gas in Elkton area supplied by Elkton Gas Service Division of the National Utilities Investors. In Perryville and southwestern portion of county, BGE provides service.

**Water:** Municipal systems in Cecilton, Charlestown, Chesapeake City, Elkton, North East, Perryville, Port Deposit and Rising Sun. Mountain Hill Water Co., a private water system, serves the Rt. 40 area of Charlestown and Perryville.

**Sewer:** County or municipal systems in Cecilton, Charlestown, Chesapeake City, Elkton, North East, Perryville, Port Deposit and Rising Sun.

**Telecommunications:** Local Carriers - Verizon Maryland and other local providers that offer service on proprietary or leased infrastructure. Long Distance Carriers - AT&T, Sprint, Verizon and numerous additional carriers and resellers of WATS and MTS.

## HOUSING

### Median Selling Price (2007):

All arms-length transactions	(1,306 units)	\$260,000
All multiple-listed properties*	(1,009 units)	\$255,000

\*Excludes auctions and FSBO.

Sources: Maryland Department of Planning; Maryland Association of Realtors.

## RECREATION and CULTURE

Five major rivers and the Chesapeake Bay provide excellent recreational opportunities for boating, fishing and swimming. For nature enthusiasts, the Susquehanna Flats attract 90 percent of the waterfowl traveling the Atlantic flyway.

Some popular attractions include: the South Chesapeake City Historic District, C&D Canal Museum, Fair Hill Natural Resources Management Area, Elk Neck State Park, the Town of North East, Upper Bay Museum, Sinking Springs Herb Farm, two scenic byways and many other historical sites and churches.

Diversity is the key, with historic sites, museums, festivals and equestrian events; the second largest zoo in Maryland is also located in Cecil County.

## GENERAL INFORMATION

**County Seat** - Elkton

**Government** - Five commissioners elected for four-year terms.

**Bond Rating** - AA- (S&P); Aa3 (Moody's)

**Elevation** - Sea level to 535 feet

**Land Area** - 359.6 square miles

**Water Area** - 21.2 square miles

**Shoreline** - 217 miles

Maryland State Archives; Maryland Association of Counties; Maryland Geological Survey.



Department of Business &  
Economic Development

*Martin O'Malley, Governor*  
*Anthony G. Brown, Lt. Governor*  
*Christian S. Johansson, Secretary*

## ECONOMIC DEVELOPMENT CONTACTS:

Maryland Department of Business & Economic Development  
World Trade Center Baltimore  
401 East Pratt Street • Baltimore, Maryland 21202  
Telephone: (410) 767-6870 • Toll Free: 888-ChooseMD  
Fax: (410) 333-6792  
TDD/TTY: (410) 333-6926  
<http://www.ChooseMaryland.org>

Cecil County Office of Economic Development  
200 Chesapeake Blvd., Suite 2700  
Elkton, Maryland 21921  
Telephone: (410) 996-6292  
Fax: (410) 996-6279  
E-mail: [rclough@ccgov.org](mailto:rclough@ccgov.org)  
<http://www.cecilbusiness.org>